

FISCAL SPONSORSHIP & OPERATIONAL SUSTAINABILITY PROGRAMS

ENSURING SUCCESS FOR THE 501c Startup

The “*Economic Empowerment Foundation for Exempt Startups & Small Businesses (EEF-501c)*™” began in 1998 as telnet help for online university classmates needing software to complete homework assignments. Their Instructors were later included when it was discovered they too had no means of access to technology often hoping the local library had available resources they could use for lesson planning and other obligations. – both groups were truly on their own.



This favor turned into a multi-year pilot project that ultimately became *ED-Lab Online (2002-07)* an Application Service Provider -- what we now call “Cloud Computing & SaaS/NaaS – was the ONLY resource for online Students & Instructors who literally had nothing else available, nor anyone interested in supplying. A pop-up training room rental was deployed in the Hosts home to keep *ED-Lab* free it ultimately operating full time out of the Founders 2bdrm apartment as space rentals were always denied. Clients called it *The Learners Lab* it became our 1st charity 501c September 2002.

Today the renamed *EEF-501c*™ remains the nation’s first single-source public charity solution who along-side its parent LLC is dedicated to using itself as an economic, professional & small business development resource for 501c’s Start-Ups & Entrepreneurs to eliminate gaps from being excluded.

EEF-501c’s Fiscal Sponsor Program still operates virtually and physically helping 501c.s from early idea stage, thru operations with a particular focus on those stuck in startup mode. *EEF-501c* offers basic fiscal sponsorship, will create a custom sponsorship offering, has programs for sponsoring multiple entities at once, and or

take your charitable service, program or other effort on as an internal *Special Project Fiscal Sponsorship* so you can run it as your needs dictates. Not in a position to do that, we just created a Program Management Sponsorship so you can learn Program Management and how to determine the business needs of your exempt entity as you learn how to run its program operations.

We are an exempt entity that also operates its procurement like the best part of a Govt agency for Business Offerors that are vetted, consistent, exempt business-friendly and reliable. Entities pursuing or already granted as a US tax

exempt status as defined by the Internal Revenue Service (IRS) qualify for our sponsorships. Visit the IRS website at www.irs.gov for clarification on the definition of a tax exempt entity.

Its personal portfolio includes a growing network of charities that provide everything a business required, and includes real estate, media communications and chartering its Federal Credit Union to meet our unique needs as legally registered business concerns that just happened to be exempt. It creates business, banking, and financial management resources exclusively for its operations.

We used to “*work relentlessly*” to create connections, programs and B2B opportunities so 501c startups, & small businesses had equal access to funding, lending, merchant, media, operations resources on par with for profit startups. But the volatility of recent years, then COVID exposed intents that ranged from fake to inconsistent with predatory practices rapidly increasing as well.

Economic Empowerment Foundation for Exempt Startups & Small Businesses (EEF-501c)™

501c Business Incubator Council, LLC (501c BizInc Cncl)™

EEF-501c Tax ID 45-5222602 | PO Box 609, Bowie MD 20718 | 501c-BizInc Council Tax ID 99-3004881



EEF501cBizInc FS Program Description – FY 2026-27

So we expanded & retooled our own assets, elevated other supports and began building what has become our own network enterprise of economic development charities to funnel incubator services to ensure success for Exempt Startup & Small Business Peers. Now you have access to what most others exclude you from everywhere else. US only, Canadian inquiries welcome. ***We are not chartered for International operations.***

WE ARE PEERS... we know your pain and challenges intimately because we deal, live and encounter them in real time the same as you. So we're sharing what we do to get passed them. You're getting our solutions, access to our resources, creating whatever else is needed, and we teach what & how we do it as we go. No template program to make you fit in here, no settling for something less than you need, no begging to be included, and absolutely no pimping you out of your funds. So for a true fiscal sponsorship focused on YOUR interest, we're it. You tell us what you need, how you need it and we'll work together so it develops organically.

PROGRAM CATEGORIES & FEES (DISCOUNT SCHEDULE)

PRIMARY SPONSORSHIPS –NEW & LEGACY

EEF-501c's Fiscal Sponsorship program is category based and need specific. All have a nominal non-refundable Application fee is required to offset processing, legal & external costs. A 2025 donation was received to be used for FS Applications. ***Application Fees are STILL discounted as those funds are not yet exhausted.*** 😊

CATEGORY	TITLE	DESCRIPTION	APP FEE
Category 1	Applicants Pursuing Tax Exempt Status But Not Ready to File	For help preparing F1023/24, filing necessary, various startup related support, setting up biz/office operations, program management, staffing, recruiting, finance, includes GDP if needed	\$575
Category 2	Applicants Ready to File for Tax Exempt Status But Require Some Level of Assistance	For operations, project, program management with operations, staffing, recruiting, finance, bookkeeping, includes GDP if needed	\$425
Category 3	Applicants Needing Operational or Program Management Assistance	For mission-related program/operations management, includes GDP if needed	\$375
Category 4	Applicants Wanting Only Grant/Donation Processing Services	Applicant needs Sponsor to Accept Grant/Donation related services, will self-admin funds & provide reports to Sponsor	\$275
Category 5	Applicants Needing Tech Products/Equipment: Volume Purchase	Applicant needs tech assets: HW, SW, Devices, Gadgets, Services, Subscriptions, Training, security products or a range of IT	\$350 \$150
Category 6	Application for the FMVA Donated Real Estate (FMVA/DRE) Program https://FairMrktValuedAssets.The501cBizIncubatorCouncil.com	App's operation requires real property or Govt surplus asset; we intake as donation then transfer to Applicant once their F1023/24 is approved.	\$325
Category 7	BackAgain -- 501c Reinstatement	We assist Applicants with the entire process to have their former 501c's Tax Exempt Status Reinstated, including State business registration IRS User Fee varies/must confirm	\$750 -- ours only

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SPECIAL CIRCUMSTANCE SPONSORSHIPS

We won't hesitate to create additional sponsorships venues for needs that fall outside the traditional sponsorship. So if you don't see it, ask using the **Letter of Inquiry/Intent (LOI)** with details and specifics to GetHelp@The501cBizIncubatorCouncil.com to request a customized sponsorship so we can make it happen.

Our current portfolio of custom and special circumstance sponsorships include:

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<u>For Profits/Individual/Group with Charitable Programs</u> Special Project Fiscal Sponsorships become in-house program Founders run. Submit a Letter of Request (LOR) summarize program. Fee is \$1250.	<u>Dual-Multiple Entity (DME) Fiscal Sponsorship:</u> Dual-Entity Fiscal Sponsorships (Duals): Combined Application & Registration Pkg, Fee is \$1750.	<u>Multiple-Entity Fiscal Sponsorships.</u> (DME+) Combined Application & Registration Pkg, Fee is \$3350 - 5 Entity Max
<u>Program Management Fiscal Sponsorship (PrgMgmt/FS)</u> Our Category 3 Sponsorship provides fee-based assistance, but our Program Management Fiscal Sponsorship (PrgMgmt/FS) is a Training sponsorship program not support. PrgMgmt/FS allows the Exempt Entity Founder to shadow our Executive Leadership to learn Program Management as a PrgMgmt Intern, Fellow, or Interim Director in real time. Submit a Letter of Request (LOR) summarize your program. This sponsorship has a Combined Application/Registration (CAR). Its Fees ranges from \$1350 (Intern), \$1450 (Fellow), & \$1650 (ID).		

EEF501cBizInc has formally established two additional program offerings that fall outside normal Fiscal Sponsorship needs or what's possible to deliver at our **Technical Assistance Service Center (TASC)** they are our **Trust Sponsorship** and a **Corporate Residency for Founders/Chief Executives**. Components of the residency are still being incorporated & partnerships confirmed, but summaries for both are as follows:

TRUST FISCAL SPONSORSHIP (TSF)	CORPORATE RESIDENCY FOR EXEMPT OFFICERS (crXo) Tax ID 33-3074973
Now an official offering and born out of necessity, the Trust Fiscal Sponsorship has been around a while. This sponsorship serves exempt entities whose activities must remain anonymous to preserve the integrity of their mission, Officers, locations, whatever must remain anonymous facilitate operations and work serving the vulnerable.	Our crXo Residency is a unique program that marries Fiscal Sponsorship with Executive Fellowship, includes Mentorship from EEF-501c & its LLC Incubator Parent & much more. crXo is Insider Professional Development (IPD) for Exempt Founders and Chief Executive Leaders when that individual is not a Founder. The Residency is a tuition-based program that includes in-person retreats, strategic operations, investment planning, industrial organizational mentorship, access to exclusive professional development as if you're one of the entities that comprise its national network of charities. A brochure with tuition, schedule and other info will be published once Partners are finalized & assets secured. Until the website launches, we have a Wait List, email GetHelp@The501cBizIncubatorCouncil.com to be added. Thank You.

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Program Application Fees are not refundable as they offset external vetting and due diligence costs. Our Fiscal Sponsorship Registration fee is refundable up to the 5th business day, less \$75 to cover any subsequent transactional or instrument processing fees we incurred. Registration fee with their payment links are part of the Program Registration Form. **Program Fees & Terms are ONLY detailed in Awardees Program Registration and Right-to-Represent instruments and reflect the External Authorities that require them.**

International & Need Sponsorship, no problem. We're not chartered for it but we will research Peers and confirm whose Fiscal Sponsorships operate Internationally and provide a list. Plan on a 2-week turnaround.

FISCAL SPONSORSHIP PROGRAM PROCESSES: APPLICATION, APPROVAL, ONBOARDING

Though operating both nationally and virtually, we are physically headquartered in the State of Maryland and are aggressively working to secure space for our PBC Branch in every State nationwide plus PR & DC.

State Law (DC & PR included) requires Sponsors of Fiscal Awardees headquartered beyond its **Legal Home State (LHS)** to obtain written permission for to accept ALL funds on the Awardees behalf, solicited or not, 501c status has no bearing. **EEF501c** as a Sponsor applies to any Non-Maryland States, and submits to them our Awardees signed **Right to Represent Agreement, our MD State Charitable Registration** which indicates our Charitable ID, that we are in Good Standing and are Authorized to Fundraise and Accept Grants & Donations be they solicited or not along with all instruments and fees required. Until we have secured a PBC Branch Office in each State and establish our business & charitable registrations, our permission to fundraise must be tied to a specific exempt entity licensed to do business within that States Borders, thereafter it will be ours own obligation. This regulation applies to all 50 States, DC, PR, no exceptions. Instruments and fees vary by State jurisdiction and renews annually.

Below is **EEF501c's** Fiscal Sponsorship process which is straightforward and executed by 3 bodies: its parent 501c-Biz Incubator, an Independent Audit Review Panel (ARP) and a Research Review Panel (RRP).

<u>501cBizInc</u>	<u>Audit Review Panel</u>	<u>Research Review Panel</u>	<u>501cBizInc</u>	<u>EEF501cBizInc Founder & Chair</u>
<ul style="list-style-type: none"> Intake/records App Affirms/ deposits App Fees, Notifies/Forwards to ARP& RRP Panels 	<ul style="list-style-type: none"> Confirms US entity, vets for compliance Records Findings Forwards to RRP or Notifies Contact if missing info On completion, cc's 501cBizInc & RRP of Apps status 	<ul style="list-style-type: none"> conducts needs assessment, verifies if doable, confirms if avail if YES, assigns PM, notifies 501cBizInc if NO, research for subs, form Plan-B, discuss options with Applicant 	<ul style="list-style-type: none"> records & inserts RRP results, asset needs & other info into Program Reg which includes Reg Fee Schedule & R2R finalizes package, adds w/NDA, FS-only resources returns for sig 	<ul style="list-style-type: none"> Sends official Welcome Pkg to Awardee Calls Awardee to Officially welcome <p>➔</p> <p>Acceptance/Onboarding Fiscal Sponsorships <i>are not legal until R2R is signed, only then can Onboarding begin.</i></p>
➔➔➔	➔➔➔	➔➔➔	➔➔➔	

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APPROVALS

At this time Fiscal Sponsorships run a minimum of 6 months and a maximum of 2-years. It can be done in 6-month increments, not smaller. After 2yrs Awardees move to the *Technical Assistance Service Center (TASC)*, for continued support with all but Grants/Donation Processing which legally requires Fiscal Sponsorship.

The 2-year doesn't apply to Special Circumstance Sponsorships as too many needs will be beyond the Awardees control. So Special Circumstance Sponsorships run until or indefinitely if need be based on events, and circumstances other factors not identifiable in advance.

Our intent is to help every applicant that applies and maintain balance of human and other assets that ensure we are able to do so. This would not be possible or sustainable if we persistently extended an Awardees sponsorship cycle. *LOIs'* are preferred because we can determine up front and the correct application process undertaken where possible.

Be advised, acceptance is not automatic, a conversation has no influence on decisions nor does it supplant the application process as approval is

based solely on what is being asked and whether or not we can fulfill it.

We cannot advise you on how your exempt business should operate. Business operations and how they should be supported is an ongoing strategic decision you as the Founder will always be tasked with assessing and reassessing in real time or in advance.

Our effort helps you train yourself on how to develop that capability & master it as if a natural discipline.

Understanding what your Federal obligations are alongside your Home States will impact that capability, facilitate management and planning of your orgs specific mission/purpose, which never ends. It may also dictate *HOW* you can operate.

In fairness to other applicants, renewals after 2 years are not accepted. We established *TASC* specifically to be open-ended, so its business support without the Sponsorship commitment which means no grant services. Awardees are able to continue getting what they need for as long as is desired. Sponsorships that are established an internal programs operate indefinitely and are not subject to the 2-year maximum.

HOW TO APPLY FOR FISCAL SPONSORSHIP

As "lead" Irrevocable Trust Foundation, we operates as a network of Child Trust with Executives/C-levels donating time to serve as Trust PMs managing operations to maximize Awardees securing assistance, connection to business assets, other time sensitive needs; Awardees serve Trustee Fellow if training.

Our time is spent providing that assistance and either cultivating or innovating assets you need. Ours is a closed procurement system only working with registered business partners/offerors who agreed to reduce their fees to ensure costs are amenable for startups, young and small businesses with little if any liquidity.

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We do as much as in-house as possible which keeps cost low with many offerings being complimentary. Fees offset cost and all our process is simple. For sponsorships you may submit an Application or present an LOI. Both include documentation and the Application Fee Schedule. Program/Reg Fees are part of our Welcome.

EEF501cBizInc also operates both nationally and virtually and operationally, things with us happen at lightning speed and with equal frequency but only if totally within our control. So we published information addressing all possible queries and make it available 24/7 to ensure you are thoroughly & accurately informed in as timely and far more detailed manner than would be possible otherwise. This is done as quickly as is timely given our all-volunteer status. MUCH IS UNPUBLICIZED to preserve its integrity and your confidentiality.

All program info is published on our websites and resources are downloadable from our [Public Service Library](#). There is no hotline to respond to inquiries, thank you for respecting their time by researching the materials already published.

APPLYING FOR FISCAL SPONSORSHIP IS A QWK & EASY PROCESS BY DESIGN!

IF YOU KNOW WHAT YOU NEED,

- you can give us a heads up by submitting a *Letter of Inquiry (LOI)* **indicating your Sponsorship of interest.**

It must briefly summarize your business or operation's needs – **NOT YOUR MISSION** but what you need to fulfill it. Include a time frame for your desired start, then we'll send the appropriate Sponsorship Instrument as it applies

- you can download the *Fiscal Sponsorship Package* you require from our [Public Service Library](#) which includes regulatory, tax, and compliance requirements that apply to ALL exempt entities

IF YOU DON'T KNOW OR ARE UNSURE OF WHAT SPONSORSHIP WOULD WORK BEST,

- please review our website which has additional program details and required materials
- download and carefully review our *Primary Fiscal Sponsorship Package* from our [Public Service Library](#), carefully review regulatory and compliance requirements contained within the Application that applies to ALL exempt entities.

Still no match, no problem -- select a sponsorship as your template & we'll go from there to customize what you need.

In all cases, links to our formation docs, supporting information materials in addition to all our Fiscal Sponsorship Applications, compressed Application Package & related materials can be downloaded from our [Public Service Library](#). *Applications missing formation instruments, checklist or App Fee Receipts are treated as incomplete. Email will be sent alerting that the App is on hold pending receipt of its missing components.*

Thanks for trusting us to help you get it done. Not difficult at all given WE are you, so we live with you.

We Help Who Others Won't

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